City of Everett, Community Transit, King County, Kitsap Transit, Pierce Transit, Sound Transit and Washington State Ferries

To Prospective Proposers for "Central Puget Sound Regional Fare Coordination Project Smart Card System"

Request for Proposal #98-069

Addendum No.2

May 7, 1999

Notice is hereby given that the Request for Proposal document cited above is amended and/or sections of this document explained more fully as follows:

<u>Item No.</u>	Reference	Location and Description of Change/Explanation
1.	Division I, Section 3.I-32 (b)	Rights in Preexisting Intellectual Property Add the following text to the end of the first sentence of (1) Grant of License:
		"which may contract with the Association or its members to perform work related to the RFC system or other equipment related there to."
2.	Division II, Section 6.II-6.1	Marketing Plan Description Replace the second paragraph with the following:
		"As part of the Regional Fare Coordination System project, the Agencies will coordinate regional marketing under a single identity, developed in collaboration with the Contractor, and will develop and implement a regional marketing program for the fare card. Introduction of the fare card will increase awareness of public transportation as a means of regional travel, so the Agencies anticipate using a "team" approach."

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Item No. Reference Location and Description of Change/Explanation

3. Division II, Section 6.II-6.2 (d)

Marketing Plan Requirements

Insert "Identity Program" as item "i." under subpart (d) of this section and renumber the three existing items as:

- "ii. Market Research.
 - iii. Fare program promotion, materials preparation and information dissemination.
 - iv. Ongoing monitoring of marketing program effectiveness."
- 4. Division II, Section 6.II-6.2.1

Marketing Plan Requirements

Insert the following text as section 6.2.1 before the section "Market Research":

"6.2.1 Identity Program

The Identity Program shall be developed in collaboration with the Agencies and include the following:

- a) Creation of consumer oriented name and visual identity (i.e., logo) in accordance with criteria supplied by the Agencies.
- b) Creation of service oriented slogans for use in marketing and customer communications.
- c) Strategies for using the program identity and slogans in consumer awareness promotions (e.g., value-checker key chains) and other marketing campaigns."

And renumber (without revising text) the existing three sections as:

"6.2.2 Market Research

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6.2.3 Fare Program Promotion

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6.2.4 Market Program Monitoring"

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